

**RAILTEL CORPORATION OF INDIA LIMITED**  
(A Govt. of India Undertaking)

**Expression of Interest for Selection of Partner from Empaneled Business Associate for  
EXCLUSIVE PARTNERSHIP TEAMING ARRANGEMENT**

**For**

**“Design, Development, Implementation, Operation &  
Maintenance of end customer’s Information  
Management System & Website.”**

**EOI No: RaiITel/EOI/COMKTG/EB/Website/2025-26/01 dated 15<sup>th</sup> December 2025**

## EOI NOTICE

**Plate-A, 6th Floor, Office Tower-2, NBCC Building, East Kidwai Nagar, New Delhi-110023**

**EOI Notice No: RailTel/EOI/COMKTG/EB/Website/2025-26/01 dated 10<sup>th</sup> December 2025**

RailTel Corporation of India Ltd., (here after referred to as “RailTel”) invites EOIs from RailTel’s Empaneled Partners for the selection of suitable partner as Partnership arrangement for “Design, Development, Implementation, Operation & Maintenance of end customer’s Information Management System & Website”

The details are as under:

1	Last date for submission of Technical Packet against EOIs by bidders	16 <sup>th</sup> Dec 2025 at 15:00 Hours
2	Opening of Technical Bid of EOIs	16 <sup>th</sup> Dec 2025 at 15:30 Hours
3	Number of copies to be submitted for scope of work	One
4	EOI fees inclusive tax (Non-refundable)	Rs. 5,900/- (Five Thousand Nine Hundred only)
5	EOI EMD	Rs. 5,00,000/- (Five Lakhs Only) to be submitted along with EOI via online submission.  RailTel Bank Details: Union Bank of India Account No.: 340601010050446 IFSC Code: UBIN0534064  To be submitted by bidder in the form of online transfer only

The EMD should be in the favor of RailTel Corporation of India Limited payable at Delhi through online bank transfer in favour of RailTel Corporation of India Limited. Partner need to share the online payment transfer details like UTR No. date and Bank along with the proposal.

RailTel Bank Details: Union Bank of India, Account No. 340601010050446, IFSC Code - UBIN0534064.

Eligible Business Associates are required to direct all communications related to this Invitation for EOI document, through the following Nominated Point of Contact persons:

**Level:1** Contact:Vrishad Shahade  
Designation: Asst.GM/Mktg  
Email: vrishad.shahade@[railtelindia.com](mailto:vrishad.shahade@railtelindia.com)

**Level:2** Contact: Anish Singh Gusain  
Designation: DGM/EB  
Email : anishgusain@[railtelindia.com](mailto:anishgusain@railtelindia.com)

**Level:4** Contact: Hemant Yadav  
Designation: Jt. GM/Govt. Business  
Email : [hemant Yadav@railtelindia.com](mailto:hemant Yadav@railtelindia.com)

Note:

1. Empaneled partners are required to submit soft copy of technical packet through an e-mail at [eoi.ebco2@railtelindia.com](mailto:eoi.ebco2@railtelindia.com) duly signed by Authorized Signatories with Company seal and stamp.
2. The EOI response is invited from eligible Empaneled Partners of RailTel only. No consortium is allowed.
3. All the documents must be submitted with proper indexing and page no.
4. This is an exclusive partnership arrangement with empaneled business associate of RailTel for participating in the end customer RFP. Selected partner's authorized signatory has to give an undertaking they will not participate in the end customer RFP directly or indirectly with any other organization once selected in this EOI for partnership teaming arrangement (before and after participation in RFP of end customer organization by RailTel). This undertaking has to be given with this EOI Response.
5. **Transfer and Sub-letting.** The Business Associate has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.